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ZBKB54 - TIMOTHY AIDAN

'Get Smarter' About Your Chosen Business Venture! This Business Plan book contains the detailed content and out-of-the-box ideas to launch a successful Subscription Beauty Box Company. This Business Plan book provides the updated, relevant content needed to become much more knowledgeable about starting a profitable subscription beauty box business. The fill-in-the-blank template format makes it very easy to write the business plan, but it is the out-of-the box strategic growth ideas and detailed marketing plan, presented for your specific type of business, that will put you on the road to success. This book features in-depth descriptions of a wide range of innovative products and services, and a comprehensive marketing plan that has been customized for your specific business. It also contains an extensive list of Keys to Success, Creative Differentiation Strategies, Competitive Advantages to seize upon, Current Industry Trends and Best Practices of Industry Leaders to consider, Helpful Resources, Actual Business Examples, Sourcing Leads, Financial Statement Forms and Several Alternative Financing Options. If your goal is to obtain the business knowledge, industry education and original ideas that will improve your chances for success in a subscription beauty box business... then this book was specifically written for you.

"I've set up my corporation. Now what do I do?" All too often business owners and real estate investors are asking this question. They have formed their protective entity - be it a corporation, LLC or LP - and don't know what to do next. "Run Your Own Corporation" provides the solution to this very common dilemma. Breaking down the requirements chronologically (ie the first day, first quarter, first year) the book sets forth all the tax and corporate and legal matters new business owners must comply with. Written by Rich Dad's Advisor Garrett Sutton, Esq., who also authored the companion edition "Start Your Own Corporation", the book clearly identifies what must be done to properly maintain and operate your corporation entity. From the first day, when employer identification numbers must be obtained in order to open up a bank account, to the fifth year when trademark renewals must be filed, and all the requirements in between, "Run Your Own Corporation" is a unique resource that all business owners and investors must have. Rich Dad/Poor Dad author Robert Kiyosaki states, "Run Your Own Corporation is the missing link for most entrepreneurs. They've set up their entity, but don't know the next steps. Garrett Sutton's book provides valuable information needed at the crucial start up phase of operations. It is highly recommended reading." When "Start Your Own Corporation" is combined with "Run Your Own Corporation" readers have a two book set that offers the complete corporate picture.

This book is now used by the University of Kentucky entrepreneurship program. This book will give you a fresh and innovative way to write a business plan that will help you: - Complete your business plan faster - Avoid confusion and frustration - Focus on the core of your business and create more effective business strategies To help you learn the business planning process from the

ground up, this book gets you started with a very basic business plan and helps you expand it as you make your way through the book. This way, you have less confusion and frustration and are more likely to finish your business plan faster and have it be better. This way you get a business plan template together practical explanations and an example. So whatever your learning style might be, this book has a high chance of being effective for you. If business planning seems to you complex and scary, this book will make it simple for you. It is written in simple and clear language to help you get started and create a great business plan. So what are you waiting for? Get this book now, and start creating a great business plan for your business today. Also recently added in the last update of this book is a business plan sample since many people commented that they wanted a business plan example. Although for my taste as an entrepreneur, I rather give you lots of great business planning strategies and theory that you can use in the real world instead of having a business plan template or workbook to write your business plan from. After all, a business plan is just a document. But to make your business a success, you will have to do it in the real world. So when you try to figure out how to create a business plan, don't just focus on the business plan document. Instead, focus on a plan for the real world with actionable and effective strategies. Get the book now, and start planning your business today.

The magazine that helps career moms balance their personal and professional lives.

The Ultimate Custom Designed Marketing Plan for a Very Specific Type of Business! This marketing plan book contains the detailed content and out-of-the-box ideas to market and grow a successful Subscription Beauty Box Company. This marketing and growth plan book provides the content needed to become smarter about targeting customers to build a profitable subscription beauty box firm. The fill-in-the-blank format makes it very easy to write the marketing and growth plan, but it is the out-of-the box strategic growth and innovative marketing ideas that will put you on the road to success. It features in-depth descriptions of a wide range of creative products and services, and a comprehensive marketing plan. It also contains an extensive list of Customer Targeting Strategies, Keys to Success, Creative Differentiation Strategies, Competitive Advantages to seize upon, Industry Trends and Best Practices to exploit, Helpful Resources, Actual Business Examples, and Marketing Worksheets. If your goal is to obtain the marketing knowledge, education and original ideas that will improve your chances for profitability and success in a subscription beauty box business... then this book was specifically written for you. Starting and operating your own business is not just the American dream, it is the pathway to wealth. And a business plan is critical to forming the right strategy and taking the steps needed to ensure success. THIS IS NOT A BASIC TEMPLATE. This book, unlike so many others, has actually done most of the work for you. While most books are vague and give you one sentence explanations of what you should include, this book is near complete. THIS BOOK IS A COMPLETED HAIR & BEAUTY SALON BUSINESS PLAN

and it is provided it to you with all the additional information you will need to complete your own.

****Discover Secrets of Writing a Successful Business Plan! **** You would probably be thinking that the only thing that's standing between an entrepreneur and success are certain colored charts, multiple spreadsheets and financial projections for months together. Yet, this couldn't be any further away from truth. In fact, even with the most elaborately crafted business plans, the venture might just fail. Why does this happen? Most of the plans that waste a lot of ink and paper tend to provide too little information that really matters. What does this lead to? This might make the investors discount your proposal. In this book, you will learn about the basic information that you will require for developing a good business plan. A business plan is meant to provide information about the venture to those launching it, parties providing key services and other important resources. More precisely, this book will teach you the following: Basics about a Business Plan Making Use of Business Plan Various Business Plan Initial Assessment What To Include in a Business Plan Business Plan Template And Much More The available opportunities, growth rate, and the different venues for expansion are mentioned in a business plan. It will also include information about the different regulations governing it, interest rates, demographic trends and other factors responsible for the fate of the business. It also includes probable risks and rewards to be reaped by the business. This book is the perfect guide for you to get started with building the perfect business plan. If you are excited about learning the secrets of writing a successful business plan, GET this book NOW! Take action now and GET this book on a limited time discount only!! Tags: Business Plan, Writing a Business Plan, Business Plan Template, Business Planning, Business Plan Writing, Business Plan Books, Business Plan for Dummies, Writing a Business Plan

Get a Professional Electrical Business Plan Template Plus 10 Valuable Free Bonuses - for Less than the Cost of two Starbucks Coffees This book features a complete Electrical business plan template. This fill-in-the-blanks template includes every section of your business plan. Here's how this system will benefit you: * Discover how to develop a business plan that will make bankers, prospective partners and investors line up at your door. * It will help you predict problems before they happen and keep you from losing your shirt on a dog business idea. * Insider secrets of attracting investors, how to best construct your proposal, common mistakes and traps to avoid, and more. * This template was successfully field tested with numerous entrepreneurs, banks and investors. Whether you're just getting started or you're on your way to the top, this could be the single most important investment you make in your business! The Business Plan Template could pay for itself, many times over, the first time you use it - and it's sure to spare you lots of costly mistakes every step of the way. Get These 10 Valuable Free Bonuses (a limited time offer) Place your order by the end of this month and I will also include instant download instructions for the following free gifts: Free Gift #1: A Word Doc version of the Business Plan Template You get a Doc version of the Business Plan Template so you can easily edit and modify it to meet your own specific needs (compatible with most word processors). Free Gift #2: An Extensive Generic Business Plan Template in MS Word Format This is a high quality, full blown business plan template complete with detailed instructions and all the related spreadsheets. Allows you to prepare a professional business plan for any business. Free Gift #3: A Set of 23 Excel Spreadsheets and Tables Use it to create the financial projections, graphs and tables required for a business plan. This includes: start-up expenses, market analysis, sales forecast, personnel plan, financial projections and more. Free Gift #4: Business

Feasibility Study System A complete fill in the blanks Business Feasibility Study template system. Featuring crucial things you must consider before you start pouring in your hard earned money, proven to keep you from costly mistakes when starting or expanding a business. Free Gift #5: Business Financial Planner This is a multi featured, fully operational Excel based software program. It is a financial management program that will help you prepare budgets, cash flow projections, projected income statements, plan and analyze your start up expenses and sales and much more. Free Gift #6: How to Improve Your Leadership and Management Skills (eBook) How to lead and manage people; discover powerful tips and strategies to motivate and inspire your people to bring out the best in them. Be the boss people want to give 200 percent for. Free Gift #7: Small Business Management: Essential Ingredients for Success (eBook) Discover scores of business management tricks, secrets and shortcuts. This program does far more than impart knowledge - it inspires action. Free Gift #8: How to Create A Business Plan, Training Course (Online Video) This training course discusses the creation of a business plan thus enabling you to develop a very good business plan. Free Gift #9: How To Find And Attract Investors, Training Course (Online Video) This self-paced training video will show you how to find and attract investors Free Gift #10: PowerPoint Template to Create a Presentation for Your Business Plan Present your business plan with a flair.

A management guide written by an industry expert specifically for salon and spa management.

For aspiring entrepreneurs and business owners, the possibilities are limitless. The flexibility, freedom and cost-effectiveness that starting-up in the home offers means that more and more entrepreneurs are choosing this as the best location to agilely launch their business. Starting a Business from Home gives you the valuable advice you need on how to run a successful business from your own desk and, crucially, how to rise to the challenge of business expansion. Packed with practical advice, Starting a Business From Home covers how to research your market, business ownership and titles issues, raising money and managing your finances, building and operating a website, writing a business plan, preparing your accounts, taking your product to market and expanding overseas - all from your home. Exercises, end of chapter actions and technical resources in the appendices mean that this is the ultimate practical guide for home-based entrepreneurs. Case studies from around the world showcase best practice and provide inspirational stories from successful businesses that began in the home.

Do you want to create a better marketing plan for your business which will ultimately result in better marketing and more customers for your business? If you do, then this book is for you. This book is written with entrepreneurs and small business owners in mind. If you are an entrepreneur or a small business owner, creating a marketing plan is very important because the better prepared you are, the better your marketing campaigns will do. In this book, you get a marketing plan template and two examples of marketing plans. You also get practical advice on how to plan and fill out every section of a marketing plan document. Go ahead and get this book, and let's help you create better marketing plans which will improve your company's overall marketing success. For what kind of businesses can you create a marketing plan using this book? With the strategies in this marketing book, you can create a business plan for a restaurant or diner, coffee shop, barbershop, nightclub, local event, business selling t-shirts, most kinds of stores ranging from boutiques to grocery stores to jewelry shops, animal care or grooming, lawn care or landscaping businesses, moving businesses, gym, frozen yogurt or ice cream

shop, a deli, liquor store or a sandwich shop, a beauty salon or a hair salon, a spa, a daycare business, a hardware store, commercial cleaning or residential cleaning, car wash, general contractor business, dog walking or pet sitting, martial arts studio, or a dance studio. Here is a list of potential online businesses for which you can create a marketing plan using this marketing plan book: blogging, affiliate marketing, e-learning, create a channel on YouTube, become an author and sell books on Amazon and the Kindle, or become a freelancer or a local concierge. Also recently added in the last update of this book is a marketing plan sample since many people commented that they wanted a marketing plan example. Although for my taste as an entrepreneur, I rather give you lots of practical planning strategies and theory that you can use in the real world instead of having a marketing plan template or workbook to write your marketing plan from. After all, a marketing plan is just a document. But to make your business a success, you will have to do it in the real world. So when you try to figure out how to create a business plan, don't just focus on the marketing plan document. Instead, focus on a plan for the real world with actionable and effective strategies.

You know you have the talent to make it in the beauty industry, but figuring out where to begin can feel like a mystery—and cosmetology schools often don't prepare students for the business end of these jobs . . . which can make or break your career. Consider this book your crash course on how current and aspiring beauty professionals can profit from their passions to create wealth beyond their wildest dreams. Entrepreneur and celebrity hairstylist Kiyah Wright knows exactly what it takes to amass wealth in the hair and beauty industry. From the time she was just 14 years old and doing hair in her grandmother's basement for \$20 a pop, Kiyah had found her calling. By 17, she had 200 clients and netted over \$60K a year. Now, 25 years later, she's at the top of her game with A-List Hollywood clientele, two Emmy Awards, two Hollywood Beauty Awards, a thriving business, and a million-dollar brand. In *From Beauty to Business*, Wright breaks down her seven proven success principles that helped her achieve her goals: Developing a success mindset Understanding the business of the beauty business Finding your niche Diversifying with multiple streams of income Growing your platform to grow your profits Preparing for the unexpected Planning for your future She also lays out crucial success strategies not taught in hair or beauty schools about entrepreneurship, finance, branding, marketing, product distribution, how to harness the power of social media, and how to build wealth. Whether you're working from your house or a salon, *From Beauty to Business* will set you up for success with practical tools for thriving in the beauty business on your own terms. This first-of-its-kind sourcebook features Kiyah's favorite success affirmations, industry-themed business templates, worksheets, and the foolproof strategies Kiyah used to attract and retain superstar clients like Tyra Banks, Jennifer Hudson, Ciara, Iman, Taraji P. Henson, and Gabrielle Union. Whether you're looking for tips in your career as a hairstylist, makeup artist, esthetician, or other beauty professional, *From Beauty to Business* is the ultimate resource guide that will set you on a straight path to success.

This book contains the detailed content and out-of-the-box ideas to market and grow a successful Beauty Supply Store Company. This marketing and growth plan book provides the content needed to become smarter about targeting customers to build a profitable Beauty Supply Store firm. The fill-in-the-blank format makes it very easy to write the marketing and growth plan, but it is the out-of-the box strategic growth and innovative marketing ideas that will put you on the road to success. It features in-depth descriptions of a wide range of creative products and services,

and a comprehensive marketing plan. It also contains an extensive list of Keys to Success, Creative Differentiation Strategies, Competitive Advantages to seize upon, Industry Trends and Best Practices to exploit, Helpful Resources, Actual Business Examples, and Marketing Worksheets. If your goal is to obtain the marketing knowledge, education and original ideas that will improve your chances for profitability and success in a Beauty Supply Store business... then this book was written for you.

WARNING: Do Not Read This Book If You Hate Money To build a successful business, you need to stop doing random acts of marketing and start following a reliable plan for rapid business growth. Traditionally, creating a marketing plan has been a difficult and time-consuming process, which is why it often doesn't get done. In *The 1-Page Marketing Plan*, serial entrepreneur and rebellious marketer Allan Dib reveals a marketing implementation breakthrough that makes creating a marketing plan simple and fast. It's literally a single page, divided up into nine squares. With it, you'll be able to map out your own sophisticated marketing plan and go from zero to marketing hero. Whether you're just starting out or are an experienced entrepreneur, *The 1-Page Marketing Plan* is the easiest and fastest way to create a marketing plan that will propel your business growth. In this groundbreaking new book you'll discover: - How to get new customers, clients or patients and how to make more profit from existing ones. - Why "big business" style marketing could kill your business and strategies that actually work for small and medium-sized businesses. - How to close sales without being pushy, needy, or obnoxious while turning the tables and having prospects begging you to take their money. - A simple step-by-step process for creating your own personalized marketing plan that is literally one page. Simply follow along and fill in each of the nine squares that make up your own 1-Page Marketing Plan. - How to annihilate competitors and make yourself the only logical choice. - How to get amazing results on a small budget using the secrets of direct response marketing. - How to charge high prices for your products and services and have customers actually thank you for it.

This book provides the essentials to write a successful business plan. The represented methods and best practices have been approved over many years in practice with many management consulting engagements. The book is beautifully structured, it has a pragmatic emphasis and an autodidactic approach. The reader gets acquainted with the skills and competencies as well as tools, required for the planning and development of the business plan project.

Personal care, newfound energy, and a revitalized appearance remain invaluable commodities among consumers. Learn the ins and outs of starting a successful business in one of today's hottest industries: salons and day spas. From laying the groundwork and establishing yourself in the marketplace to holding a grand opening and developing service policies, this step-by-step guide takes you from big-picture plans to day-to-day dealings in your new spa and salon. Plus, gain insight, advice, and tips from interviews with practicing hair salon and day spa owners.

This 275 page book contains the detailed content and out-of-the-box ideas to launch a successful Beauty Supply Store Company. This book provides the updated relevant content needed to become much smarter about starting a profitable Beauty Supply Store. The fill-in-the-blank format makes it very easy to write the business plan, but it is the out-of-the box ideas that will put you on the road to success. It features in-depth descriptions of a wide range of potential products and services, and a comprehensive marketing plan. It also contains an extensive list of Keys to Success, Creative Differentiation Strategies, Competitive Advantages to seize upon, Industry Trends and Best Practices to exploit, Help-

ful Resources, Financial Statement Forms and Financing Options. If your goal is to obtain the knowledge, education and original ideas that will improve your chances for success in a Beauty Supply Retail Store business... then this book was specifically written for you.

Get a Professional Hair Salon Business Plan Template Plus 10 Valuable Free Bonuses - for Less Than the Cost of Two Starbucks Coffees This book features a complete business plan template. This fill-in-the-blanks template includes every section of your business plan, including Executive Summary, SWOT Analysis, Marketing Strategy, Financial Projections and more (a similar template is sold elsewhere for \$69.95). Here's how this system will benefit you: * Discover how to develop a business plan that will make bankers, prospective partners and investors line up at your door. * It will help you predict problems before they happen and keep you from losing your shirt on a dog business idea. * Insider secrets of attracting investors, how to best construct your proposal, common mistakes and traps to avoid, and more. * This template was successfully field tested with numerous entrepreneurs, banks and investors. Whether you're just getting started or you're on your way to the top, this could be the single most important investment you make in your business! The Business Plan Template could pay for itself, many times over, the first time you use it - and it's sure to hair salonre you lots of costly mistakes every step of the way. Get These 10 Valuable Free Bonuses (a limited time offer) Place your order by the end of this month and I will also include instant download instructions for the following free gifts: Free Gift #1: A Word Doc version of the Business Plan Template You get a Doc version of the Business Plan Template so you can easily edit and modify it to meet your own specific needs (compatible with most word processors). Free Gift #2: An Extensive Generic Business Plan Template In MS Word Format This is a high quality, full blown business plan template complete with detailed instructions and all the related spreadsheets. Allows you to prepare a professional business plan for any business. Free Gift #3: A Set of 23 Excel Spreadsheets and Tables Use it to create the financial projections, graphs and tables required for a business plan. This includes: start-up expenses, market analysis, sales forecast, personnel plan, financial projections and more. Free Gift #4: Business Feasibility Study System A complete fill in the blanks Business Feasibility Study template system. Featuring crucial things you must consider before you start pouring in your hard earned money, proven to keep you from costly mistakes when starting or expanding a business. Free Gift #5: Business Financial Planner This is a multi featured, fully operational Excel based software program. It is a financial management program that will help you prepare budgets, cash flow projections, projected income statements, plan and analyze your start up expenses and sales and much more. Free Gift #6: How to Improve Your Leadership and Management Skills (eBook) How to lead and manage people; discover powerful tips and strategies to motivate and inspire your people to bring out the best in them. Be the boss people want to give 200 percent for. Free Gift #7: Small Business Management: Essential Ingredients for Success (eBook) Discover scores of business management tricks, secrets and shortcuts. This program does far more than impart knowledge - it inspires action. Free Gift #8: How To Create A Business Plan, Training Course (Online Video) This training course discusses the creation of a business plan thus enabling you to develop a very good business plan. Free Gift #9: How To Find And Attract Investors, Training Course (Online Video) This self-paced training video will show you how to find and attract investors. Free Gift #10: PowerPoint Template to Create a Presentation for Your Business Plan Present your business plan with a flair.

Creating My Beauty Business is a business planner for people that are starting a home-based business. All businesses start with a concept, an idea. The more organized your plan is the better is its execution. Starting a business might feel overwhelming for many people but 'how do you eat an elephant? One bite at the time', right? To start a business you start one step at the time. Start by writing down your ideas on paper. Then make action steps lists for each stage of the business and take one action at the time. This book is a must-have tool in the life of any entrepreneur that loves planning and organization. With this planner you can: Think or re-think essential parts of your business, such as your mission and your vision. Create a marketing strategy. Create & Organize the products and services that you offer. Create a product/service line. Product & Services sheets. Your financial goals and achievements. Register all of your business income and expenses. 12 undated months. Start your business at any time, just add the name of the month on the page divider. Blank dot grid pages for your notes because they are easy to use and versatile. This book is a place to think, reflect and track the daily steps to create and grow your business. This book has a business plan template that includes 1 year of business finances tracking. The business finances are undated sheets to give you the freedom to start your business at any time. Depending on where you live your tax year starts at different dates. Our books come in different covers to give you options.

To get any new business idea off the ground or develop and better manage an existing business, you must have a plan—and if you need to raise finance to fund the business or get the approval of senior management, it must be a convincing plan. This comprehensive guide covers every aspect of preparing and using a business plan. It explains: tools for analysing the market, customers, competitors and the business environment techniques for examining and choosing between different strategic options how to use the business planning model that accompanies this book to prepare financial forecasts how to analyse and mitigate risk how to identify the business's financing needs and select the appropriate type of finance how to use the book's business plan document template to write your own plan In addition to containing everything you need to know to prepare and write a convincing and sound business plan and then put it into practice, this revised and updated Guide to Business Planning will be invaluable to anyone involved in any form of strategic analysis or business planning. Filled with essential checklists, worksheets and advice, The Small Business Start-Up Guide will get you up and running The Small Business Start-Up Guide is a must-have resource for anyone starting a business. Covering everything you need to know to start successfully, it will save you immeasurable amounts of time, effort and money.

This edition has been updated to "cover new trends and includes the underpinning knowledge for the skills you will need in your practice as a beauty therapist. Covering areas such as nutrition and lifestyle, and spa treatments as well as all the main therapies, this book will support you in your day-to-day work. The anatomy and physiology section has been completely revised to include extensive diagrams of all body systems." - back cover.

This business book is different. Unlike every other book you'll read with titles like "How To Craft The Perfect Business Plan in 89 Incredibly Simple Steps", this book is different. It's a simple "How To" guide for creating a Business Plan that's right for you and your business and also an easy to follow workbook. The workbook will guide you through the process you need to follow. It tells you the questions that you need to consider, the numbers you need (and how to get them), and supporting documents you need to gather. The main purpose of a business plan is to aid YOU in runn-

ing YOUR business. So the workbook has been designed for you to write the information in and refer back to as needed. If you need to supply your Business Plan to another party, such as a bank if you're looking for finance, then it's simple to type up the various sections for a professional document. Running your own business is both a challenging and daunting prospect. With a well-thought-out business plan in place (anticipating the challenges you'll face AND the solutions) it will be much less daunting and much more exciting. Good luck! Molly

Are you writing business plans willy-nilly? Yes? Want to learn how to write business plans properly and well? *Business Plan: How to Write a Business Plan* will show you exactly how to write a business plan for whatever industry you're in. Discover the fundamental elements needed for all business plans. Here's a look at what you're going to learn... *Book Reveals: Introduction to Business Plans, Writing Your Business Plan, Business Plan Example, Common Mistakes to Avoid, Choosing an Industry, Template and Examples Included! And more!*

You are an author. You turn ideas into reality in the shape of a book. You turn the thoughts in your head into valuable intellectual property assets. You understand how powerful the written word can be. Now it's time to use your words to create a business plan to take your writing career to the next level — whatever that means for your situation. I'm Joanna Penn and I've been a full-time author-entrepreneur for almost a decade. In this book, I'll guide you through the process of creating a business plan that will help you achieve your creative and financial goals. It's relevant for fiction and non-fiction authors, as well as those who want to include other products, services, and income streams. It's also applicable whether you're just starting out or if you already have a mature author business. A plan helps at any stage of the journey. Part 1 covers your business summary and author brand, taking you through the process of deciding the overall direction for what you want to achieve and who you want to serve. Part 2 goes into the production process around your writing, publishing and licensing, products and services. Part 3 covers your marketing strategy and author eco-system. Part 4 goes into the financial side of your business, from mindset to revenue and costs, as well as paying yourself now and into the future. The final chapter will give you a framework for simplifying your plan and turning it into achievable steps across a chosen timeline. In each section, I give examples from my own business plan and there are questions for you to answer, templates, and resources that might help along the way, as well as example business plans for different kinds of authors. It's time to take your author career to the next level. Let's get started on your business plan. Please note: This book doesn't go into detail on how to do the specific topics, for example, how to self-publish a book, or how to do content marketing. I cover those topics in my other Books for Authors. If you already have my previous business book, *Business for Authors*, this is a rewritten and updated sub-set of that material, focusing on the specifics of a plan as opposed to everything involved in running a business. This book acts as a companion as well as a more recent update to my own author journey. It will help you bring it all together into a coherent plan that you can use to take your author business into the future. Books for Authors by Joanna Penn *How to Write Non-Fiction How to Market a Book How to Make a Living with your Writing Productivity for Authors Successful Self-Publishing Your Author Business Plan The Successful Author Mindset Public Speaking for Authors, Creatives and Other Introverts Audio for Authors: Audiobooks, Podcasting, and Voice Technologies The*

Healthy Writer Business for Authors: How to be an Author Entrepreneur Career Change

Judging by all the hoopla surrounding business plans, you'd think the only things standing between would-be entrepreneurs and spectacular success are glossy five-color charts, bundles of meticulous-looking spreadsheets, and decades of month-by-month financial projections. Yet nothing could be further from the truth. In fact, often the more elaborately crafted a business plan, the more likely the venture is to flop. Why? Most plans waste too much ink on numbers and devote too little to information that really matters to investors. The result? Investors discount them. In *How to Write a Great Business Plan*, William A. Sahlman shows how to avoid this all-too-common mistake by ensuring that your plan assesses the factors critical to every new venture: The people—the individuals launching and leading the venture and outside parties providing key services or important resources The opportunity—what the business will sell and to whom, and whether the venture can grow and how fast The context—the regulatory environment, interest rates, demographic trends, and other forces shaping the venture's fate Risk and reward—what can go wrong and right, and how the entrepreneurial team will respond Timely in this age of innovation, *How to Write a Great Business Plan* helps you give your new venture the best possible chances for success.

From the creators of the hit podcast comes an interactive self-help guide for creative entrepreneurs, where they share their best tools and tactics on "being boss" in both business and life. Kathleen Shannon and Emily Thompson are self-proclaimed "business besties" and hosts of the top-ranked podcast *Being Boss*, where they talk shop and share their combined expertise with other creative entrepreneurs. Now they take the best of their from-the-trenches advice, giving you targeted guidance on: *The Boss Mindset: how to weed out distractions, cultivate confidence, and tackle "fraudulent feelings" Boss Habits: including a tested method for visually mapping out goals with magical results Boss Money: how to stop freaking out about finances and sell yourself (without shame) With worksheets, checklists, and other real tools for achieving success, here's a guide that will truly help you "be boss" not only at growing your business, but creating a life you love.*

A how-to guide for preparing your personal life for entrepreneurship—from a successful couple who has been there. Most people have two lives: the one that they are living and the one that they want to live. Today, there is more opportunity than ever for anyone to create their ideal life through entrepreneurship. After overcoming the obstacles of building three businesses with one spouse still in a 9-5 job and working together as a married couple while raising two young kids, Tom and Ariana Sylvester have cracked the code and developed a framework on how to successfully do business and life—together. In *Lifestyle Builders*, Tom and Ariana guide current and aspiring entrepreneurs through the major aspects of making it happen with a simple step-by-step process, including getting clear on what the ideal life looks like, mapping out personal and business financials, and teaching readers how to organize and run their business to support their ideal lifestyle. *Lifestyle Builders* shows those seeking the entrepreneurial lifestyle how to unlock the secrets to making the ideal life a reality, even those who are busy and seriously lacking time and money. It's time to join the movement of *Lifestyle Builders* today!