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Nonverbal Behavior in Interpersonal Relations, 7th Edition

1CHAPTER Communication and Nonverbal Behavior Interpersonal relationships are a central fact of our existence as human beings in modern society. Although there may have been a time when one person could be fully self-sufficient, that time has now passed. Our existence is dependent on others. We must relate to others to survive.

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It would also appear that the degree of the acquaintance and the social setting also affect gender and personal space. Females approach their best friends very closely; males approach people they consider to be just friends. Other nonverbal behavior has been found to affect the relationship between gender and personal space.

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TABLE 11.1 Nonverbal Behaviors in Female-Male Communication Performed Primarily by the Female Performed Primarily by the Male Lowers eyes Stares Smiles Frowns Tilts head Holds head erect Does not point Points More positive gesturing Less positive gesturing Takes up less space Takes up more space Moves out of the way of his Moves in on her space space/yields space Accepts touch Initiates touch Pulls body in Has erect posture Stands/sits with legs together Stands/sits with legs apart Bats ...

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The Role of Nonverbal Communication in Interpersonal Relations

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Nonverbal communication can be incredibly reassuring. A warm smile thrown your way when you are trying to apologize for something, a light touch on your arm when you are sharing something difficult, a soft tone of voice or even a step toward you are all ways that nonverbal communication can increase closeness between two people in a relationship.

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